



7 Antimoon Avenue  
Croydon Extension 1  
Kempton Park 1619  
South Africa  
[sales@southbisonautomation.co.za](mailto:sales@southbisonautomation.co.za)  
WhatsApp : 072 157 2681



| PRINT COST AUDIT                        |                                    |                     |
|-----------------------------------------|------------------------------------|---------------------|
| Client Name                             |                                    | Date :              |
| Client Address                          |                                    |                     |
| Contact                                 |                                    |                     |
| <b>Rental Analysis</b>                  |                                    |                     |
| Annual Volume(Boxes)                    | REAM                               | Print Volume        |
| 400                                     | 2500                               | 1 000 000           |
|                                         | 2500                               |                     |
| <b>Fixed Cost</b>                       |                                    |                     |
| Monthly Fixed Rental                    | PERIOD (Months)                    | Total Fixed Cost    |
| R5 000                                  | 12                                 | R60 000             |
|                                         | 12                                 |                     |
| <b>Variable Cost</b>                    |                                    |                     |
| Print Volume                            | Cost per Copy                      | Total Variable cost |
| 1 000 000                               | R0,30                              | R300 000            |
|                                         |                                    |                     |
| <b>Total Rental Cost</b>                |                                    |                     |
| Fixed Cost                              | Variable Cost                      | Total Rental Cost   |
| R60 000                                 | R300 000                           | R360 000            |
|                                         |                                    |                     |
| <b>HP Solution</b>                      |                                    |                     |
| Device                                  | Model                              | Investment          |
| HP Mono Laserjet                        | HP E82560                          | R140 000            |
|                                         |                                    |                     |
| <b>Service interval</b>                 |                                    | 300 000             |
|                                         |                                    |                     |
| Print Volume                            | 1 000 000                          |                     |
|                                         |                                    |                     |
| <b>Total Number of Maintenance Kits</b> | Print volume/Service interval      |                     |
|                                         | 1,000,000/300,000                  | 3                   |
|                                         |                                    |                     |
| <b>Total Maintenance cost</b>           |                                    |                     |
| R12 000,00                              | 3 kits @R12,000                    | R40 000             |
|                                         |                                    |                     |
| <b>Toners(Yield)</b>                    |                                    |                     |
|                                         | Print volume/Toner yield           | Number of Toners    |
| 58 000                                  | 1,000,000/58,000                   | 17                  |
|                                         |                                    |                     |
| <b>Total Toner Cost</b>                 |                                    |                     |
| R4 350,00                               | 17                                 | R75 000             |
|                                         |                                    |                     |
| <b>Total HP Solution Cost Y1</b>        | Device + Maintenance + Consumables |                     |
|                                         | R140,000 + R40,000 + R75,000       | R255 000,00         |
|                                         |                                    |                     |
| <b>Total Savings Y1</b>                 | Rental - HP Solution               |                     |
|                                         | R360,000 - R255,000                | R105 000,00         |
|                                         |                                    |                     |
| <b>Year 2</b>                           | Maintenance + Consumables          |                     |
|                                         | R40,000 + R75,000                  | R115 000            |
|                                         |                                    |                     |
| <b>Total Savings Year 2</b>             | Rental - Year 2 Consumables        |                     |
|                                         | R360,000 - R115,000                | R245 000            |
|                                         |                                    |                     |
| REPRESENTATIVE                          |                                    |                     |